

STATE OF WASHINGTON

State Auditor's Office

SOLE SOURCE POSTING

The State of Washington Auditor's Office contemplates awarding a sole source contract to Beacon Crest IT Consulting Inc. (Beacon Crest) to provide application development maintenance and support services.

In 2014, the State of Washington Auditor's Office (SAO) contracted with Beacon Crest to provide IT professional services to assist with a multi-phase project to design and develop an online application used by local governments to help them monitor their financial health. During the first phase of this project, Beacon Crest on behalf of SAO, performed multiple customer outreach sessions with local governments across Washington in order to gather and document user requirements, create system data flows and process maps, and develop a prototype application. During the second phase of this project, Beacon Crest transformed the prototype into a production ready application for cash-based governments in mid-2015 and for GAAP-based governments in mid-2016. The original contract did not include provisions for ongoing maintenance and support of the Financial Intelligence Tool (FIT) beyond initial development.

SAO intends on sole source awarding Beacon Crest with a contract to provide ongoing application development maintenance and support services because Beacon Crest already possesses an in-depth understanding of local government financial information and filing requirements. Additionally, Beacon Crest already possesses domain level understanding of FIT's code base and system architecture. This level of understanding is essential to successful completion of ongoing maintenance requests and/or system support.

While it is possible that another contractor could develop the same level of business and system understanding overtime, retraining would be costly and time consuming thus eliminating any financial or business benefit gained from a subsequent competitive solicitation process. Conducting a subsequent competitive solicitation process would also result in time sensitive maintenance requests from being completed impacting SAO's strategic plans with regards to FIT as funding for this contract may not be available after June 20, 2017.

The contract will be issued on or about November 15, 2016 for 12 months with the option to extend the contract for an additional 12 months annually. The dollar value is estimated at \$400,000.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the state's requirements by November 4, 2016.

In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract.

To submit capability statements or for questions, contact:

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